

OPERATIONAL AGREEMENT

(NON PROFIT)
REVISED. 2020

PARTIES

This Operating Agreement ("Agreement"), is made and entered into, by, and between <u>Gold Mind Marketing</u> - cloud based marketing firm represented by Andre Lloyd(Signee) and the <u>Ark of Refuge, Inc</u>. (Administrator) located at <u>9702 International Boulevard Oakland California</u> <u>94603</u>.

TERMS AND CONDITIONS

TERM

The term of this operational agreement will be perpetual and continue to operate in existence of its dissolution by its members under the visions of state and federal laws regarding dissolutions of Corporations. Attached to this agreement are signee provided price charts, brochures or addenda.

PURPOSE

The Ark of Refuge is an urban sustenance program catering to (ages 16 through 24) as well as Domestic Violence Victims. Interception equals change will exist and operate as a brother / sister organization to the Ark of Refuge in relation to the following services; Street Outreach, food distribution, crisis transportation as well as 24-hour emergency dispatch. All matters relevant to the successful performance of the associated programs are duly noted by each organization on a coagulated Escalation Matrix.

MANAGEMENT

This Operational Agreement will be managed and operated by its members. Members being administrator and Signee. Both members of this agreement will have the rights, powers and Authority to cancel this agreement at any given time.

| Andre Lloyd | Andre Lloyd | 1-12-2023 |
|-------------|-------------|-----------|
| PRINT NAME | SIGNATURE | DATE |
| LESLIE WEST | John Jah | 1/13/2023 |
| PRINT NAME | SIGNATURE | DATE |

(Rev. October 2018) Department of the Treasury Internal Revenue Service

Request for Taxpayer Identification Number and Certification

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

| | 1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. | | | | | |
|--|--|---|--|--|--|--|
| | 2 Business name/disregarded entity name, if different from above | | certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) Exemption from FATCA reporting code (if any) (Applies to accounts maintained outside the U.S.) re and address (optional) security number yer identification number issued to me); and notified by the Internal Revenue | | | |
| Print or type. See Specific Instructions on page 3. | 3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Che following seven boxes. ☐ Individual/sole proprietor or ☐ C Corporation ☐ S Corporation ☐ Partnership | 4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): | | | | |
| ons | single-member LLC | Exempt payee code (if any) | | | | |
| 真子 | Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partners | '' | | | | |
| Print or type. c Instructions | Note: Check the appropriate box in the line above for the tax classification of the single-member ow LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the o another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a sing is disregarded from the owner should check the appropriate box for the tax classification of its owner. | code (if any) | | | | |
| ecifi | Other (see instructions) | (Applies to accounts maintained outside the U.S.) | | | | |
| Sp | 5 Address (number, street, and apt. or suite no.) See instructions. | Requester's name a | and address (optional) | | | |
| See | | | | | | |
| • | 6 City, state, and ZIP code | | | | | |
| | 7 List account number(s) here (optional) | | | | | |
| Par | Taxpayer Identification Number (TIN) | | | | | |
| | your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avo | | curity number | | | |
| backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see <i>How to get a</i> | | |]-[]- | | | |
| TIN, la | | or | | | | |
| | If the account is in more than one name, see the instructions for line 1. Also see What Name a | and Employer | yer identification number | | | |
| Numb | per To Give the Requester for guidelines on whose number to enter. | | - | | | |
| Par | t II Certification | | | | | |
| | r penalties of perjury, I certify that: | | | | | |
| 2. I ar | e number shown on this form is my correct taxpayer identification number (or I am waiting for an not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) rvice (IRS) that I am subject to backup withholding as a result of a failure to report all interest of | I have not been n | otified by the Internal Revenue | | | |

- no longer subject to backup withholding; and
- 3. I am a U.S. citizen or other U.S. person (defined below); and
- 4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

| | | , | | \sim | | _ |
|------|----------------------------|-----|------------------|--------|-----|---|
| Sign | Signature of 4 | | 50 Y | | | |
| Here | Signature of U.S. person ▶ | rui | $ue \mathcal{L}$ | JU | oyu | ' |

Date 01/07/2023

General Instructions

Section references are to the Internal Revenue Code unless otherwise

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN). individual taxpaver identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

• Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding,

DIRECT DEPOSIT AUTHORIZATION FORM

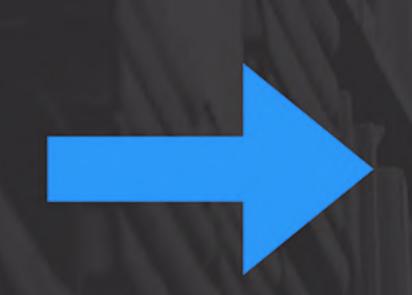
| I hereby authorize The Ark of Refuge (company name) to send credit entries, as well as appropriate debit and adjustment entries, to my account indicated below. These deposits may be made |
|--|
| electronically or by any other commercially accepted method. |
| Personal information |
| Name: Andre Lloyd |
| Address: 2410 Greenwood Drive |
| City <u>Lindenwold</u> , State <u>New Jersey</u> , Zip Code <u>08021</u> . |
| Social Security #:N/A |
| |
| Financial Institution Information |
| Name: Greenwood Bank |
| Branch: |
| Address:3500 Lenox Road NE |
| City Atlanta , State Georgia , Zip Code 30326 . |
| Transit #:125109019 |
| Account #:335101657849 |
| Type of account: [X] Checking account [] Savings account |
| |
| Please attach a voided check for each bank account to which funds should be deposited (if necessary) |
| |
| This authorization will remain in effect until revoked by me in writing. |
| |
| Andre Lloyd Name |
| Ondre LloydSignature |
| |
| 01/08/2023 |

LawDistrict

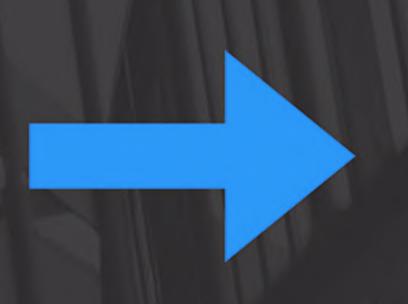
GILDIND MARKETING

BREAKDOWN

PRECISE TARGETING



HIGHER
ENGAGEMENT



LOWER COST-PER-CLICK

WELL-MANAGED CAMPAIGNS INCREASE VIRALITY WHILE ALSO COSTING LESS

ADVERTISING LABOR FEE

ONE PLATFORM

| 30 DAYS | 3 MONTHS | 6 MONTHS | 12 MONTHS |
|---------|----------|----------|-----------|
| \$400 | \$1000 | \$1900 | \$2600 |

KEY PERFORMANCE INDICATORS

Clients often mistakenly measure the success of their campaigns on the amount of views generated.

A deeper dive shows that the true success of social media advertisements is measured via the metrics displayed.

Listed in order of importance

CLICK-THROUGH RATE (CTR)

The number clicks that your ad receives divided by the number of times your ad is shown.

COST PER CLICK (CPC)

The amount you pay for each click on your ad.

IMPRESSIONS

The number of times your ad was seen by a potential customer.

VIEWS

On YouTube, a view is counted when someone watches more than 30 seconds of your video ad (or the duration if it's shorter than 30 seconds) or interacts with the ad, whichever comes first.

COMMON MISCONCEPTIONS



Simply paying to reach a wider audience without the correct approach is very inefficient and costly.



"Boost" and "Promote" features on social media are NOT recommended.

RANDOM TARGETS

Targeting a city, age group, gender and keywords is the bare minimum. This leads to "random targeting."

EMPTY VIEWS

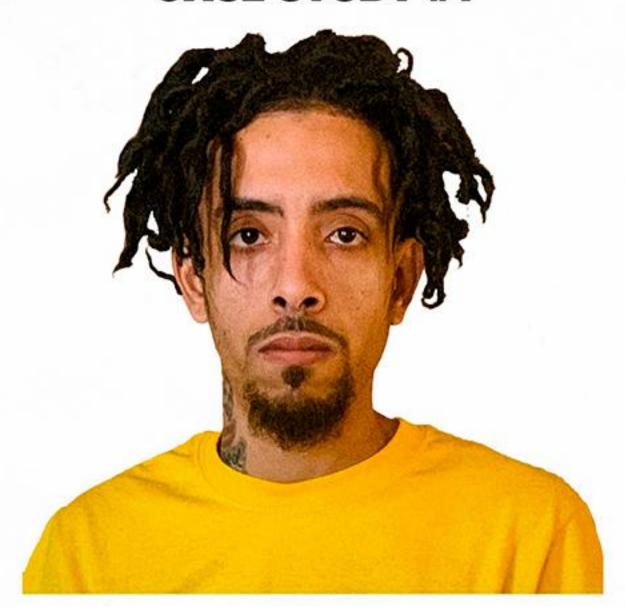
Random targeting occurs when your content is being shared with audiences who may or may not be in your target demographic. This process accumulates views but earns a low return on investment and raises advertising costs.

SET IT AND FORGET IT

Re-optimization is an automated feature that allows campaigns to operate via artificial intelligence. Though user-friendly, this reverts back to random targets. Therefore, managers should routinely supervise campaigns in order to make changes when necessary.

CASE STUDIES

CASE STUDY #1

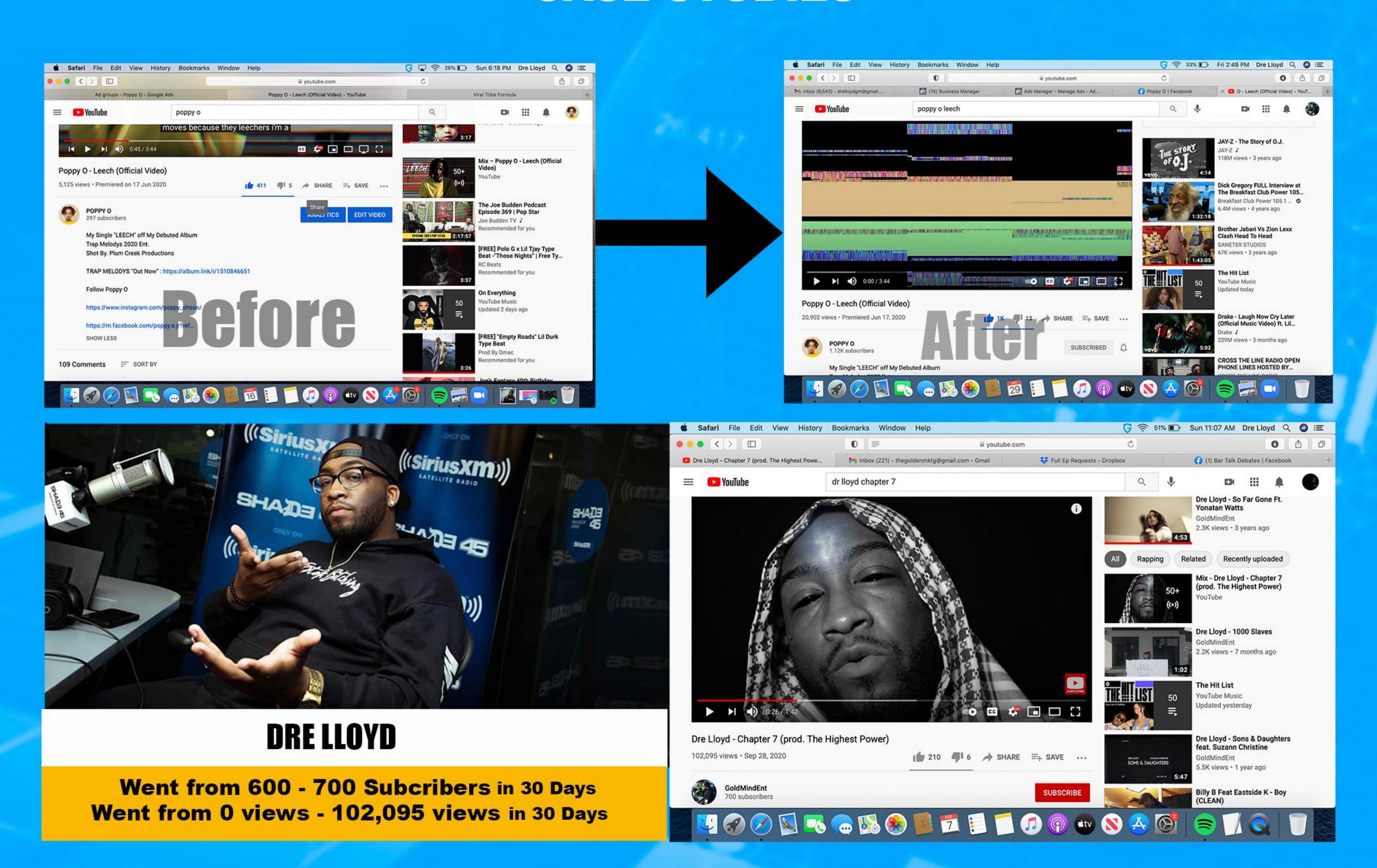


POPPY O

Results
350k+ Views 8k+ Likes 300+
Comments
331 More Subscribers On Youtube
11k+ Youtube Views
400+ More YT Likes
50+ Youtube Comments 8k+ Spotify Streams

| | Ad Set Name | Results | Reach | Impressions | Cost per Result | Amount Spent | Ends | Schedule |
|--|---|---------------------------|-----------------------|------------------------|-------------------------|-----------------------------|--------------|--------------------------|
| | Leech Asia Test | 4,209 ThruPlays | 17,250 | 49,571 | \$0.01 Cost per Thr | \$34.79 | Oct 4, 2020 | Sep 16, 202 C |
| | Leech Test 2 | 6,902 ThruPlays | 33,791 | 96,204 | \$0.01 Cost per Thr | \$51.72 | Oct 15, 2020 | Sep 15, 202 C 30 days |
| | Leech City Opt | 5,901 ThruPlays | 15,036 | 26,334 | \$0.01 Cost per Thr | \$60.55 | Oct 14, 2020 | Sep 14, 2020 30 days |
| | Leech Phillipines Defined | 30,950 ThruPlays | 35,987 | 178,560 | \$0.003 Cost per Thr | \$103.57 | Oct 4, 2020 | Sep 6, 2020 · 29 days |
| | Poppy O Lookalike | 12,595 ThruPlays | 31,985 | 48,901 | \$0.01 Cost per Thr | \$119.13 | Oct 4, 2020 | Aug 30, 2020 35 days |
| | Facebook T Pain Defined Haiti/Mexico/DR/C | 6,115 ThruPlays | 33,034 | 82,773 | \$0.01 Cost per Thr | \$35.11 | Oct 4, 2020 | Aug 30, 2020 35 days |
| | FB Real Estate/Future Mexico/DR/Brazil/Colo | 8.403 | 48.482 | 109.054 | \$0.01 | \$44.55 | Oct 4, 2020 | Aua 30. 2020 |
| | > Results from 25 ad sets 1 | 115,836 ThruPlays | 411,867 People | 1,112,837 Total | \$0.01 Cost per Thru | \$694.54 Total Spent | | |

CASE STUDIES







YOUTUBE



INSTAGRAM



FACEBOOK



SNAPCHAT



TIKTOK